

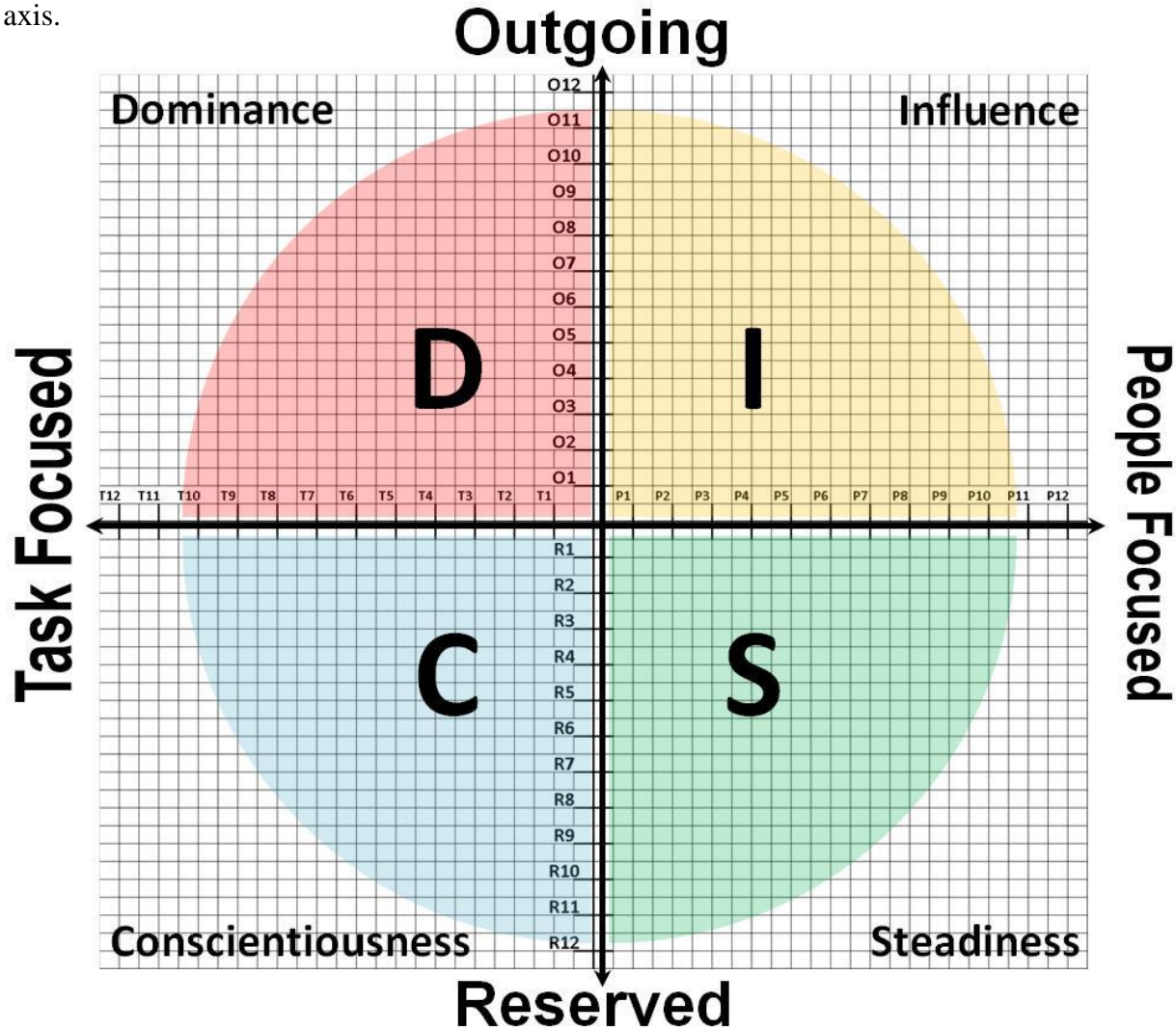
The Workforce Engagement Equation®

DISC Grid for:

NAME: _____

VERTICAL PLOT: Plot where you fall on the vertical axis. Plot the result of Column “O”/10 on the Vertical axis labeled O1 – O12 above the horizontal axis. Plot the result of Column “R”/10 on the vertical axis labeled R1 – R12.1 below the horizontal axis.

HORIZONTAL PLOT: Plot the result of Column “T”/10 on the horizontal axis labeled T1 – T12 to the left of the vertical axis. Plot the result of Column “P”/10 on the horizontal axis labeled P1 – P12.1 to the right of the vertical axis.



RISE VS. RUN: Plot your Rise vs. Run. If your Rise is a positive number, start at the origin (0, 0) of the grid and move up. If your calculated Rise is a negative number, start at the origin of the grid and move down. From this point, move to the right of the vertical axis if you have a positive Run; move to the left of the vertical axis if you have a negative run. Where your Rise and Run places you on the grid represents your dominant DISC quadrant.

Vertical Differential (RISE)	Horizontal Differential (RUN)

DISC SPACE: draw lines connecting the dots on your DISC Grid between “O”, “P”, “R”, and “T”. When you have finished you will have a figure that represents your DISC Space.

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